

**Office of Lt. Governor  
Department of Culture, Recreation & Tourism  
Funding Agreement Checklist**

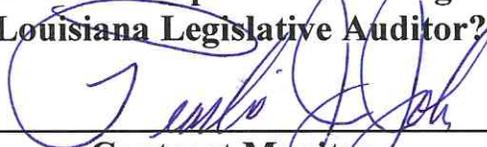
**Agency/Program:** Office of Cultural Development – Division of the Arts

**Recipient:** Louisiana Philharmonic Orchestra

- Indicate:**
- Cooperative Endeavor
  - Professional Services Contract
  - Personal Services Contract
  - Consulting Services Contract
  - Social Services Contract
  - Grant: Indicate Specific Program
  - Line Item Appropriation
  - Letter of Agreement

- | Yes                                 | No                       |  |
|-------------------------------------|--------------------------|--|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement include budget worksheet?   |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement include anticipated uses?   |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement include estimated duration of the project?  |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement include goals, objectives, and measures of performance?                           |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement indicate requirement of written progress report every six (6) months?             |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Does the agreement notify the recipient of Louisiana Audit Law (R.S.24:513)? (See attached schedule) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Has the comprehensive budget been approved by the appointing authority?                              |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Has the comprehensive budget been properly transmitted to the Louisiana Legislative Auditor?         |

**Signatures:**

  
\_\_\_\_\_  
**Contract Monitor**

12-14-12  
\_\_\_\_\_  
**Date**

  
\_\_\_\_\_  
**Appointing Authority**

12-18-12  
\_\_\_\_\_  
**Date**

DEPARTMENT OF CULTURE, RECREATION AND TOURISM  
Act 13 - Information

OFFICE: Cultural Development – Division of the Arts

Recipient:

Name: Louisiana Philharmonic Orchestra  
Address: 1010 Common St., Suite 2120  
City & State: New Orleans, LA 70112-2465  
Contact Name: Ms. Raether  
Telephone Number: 504/523-6530  
Fax Number: 5045958468

Program Data:

Arts Grant #: FY13-008  
**Amount to be**  
Transferred: \$24,750.00  
Funding Source: State Funds | 5301 & Federal Funds | 5204  
Beginning Date: July 1, 2012  
Ending Date: June 30, 2013

1. Proposed Plan with Detailed Goals and Objectives: *(see attached)*

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2. Proposed Performance Measures for the Project: *(see attached)*

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3. A COMPREHENSIVE BUDGET showing all anticipated uses of the appropriation MUST BE ATTACHED to this proposal.

4. This project is viable and is operational in accordance with the grant agreement and will serve as the interim report, as required by Act 13.

Joe Toups  
Name and Title

*Joe Toups, Director of Finance*

- 1] The funding will assist in the payment of musicians to deliver the LPO's range of educational programming which includes Early Explorers [pre-K through grade 1], Young People's Concerts [grades 2 through 8], band coaching [high school]; but most importantly the statewide education initiative, Musical Louisiana: America's Cultural Heritage. This collaborative project with The Historic New Orleans Collection distributes DVD's and CD's along with a variety of educational printed materials, reaches 4,000 teachers and in excess of 50,000 students statewide.

The LPO continues to celebrate neighborhood recovery throughout New Orleans by offering free outdoor concerts in area parks; and family concerts with free admission for children and low-cost admission for adults.

- 2] Increased awareness of music and civic participation in community festivals and family concerts; increased student understanding of basic music components and Louisiana history; increased awareness of the creative cultural economy of the city and state; increased student test scores; stronger partnerships with area schools and current program collaborators; engaging regional, national, and international audiences by streaming concerts.

The LPO will establish community focus groups, surveys, pre- and post-tests for school aged children to assist us in evaluating our programmatic and educational materials. All of these are underway.

REVENUE (INCOME)	Amount	Memo or Source (Needs update 12/102/12)		
<b>Earned Income</b>				
1 Admissions, Memberships, Subscriptions	1,242,312			
2 Contracted Services Revenue	446,317			
3 <b>TOTAL EARNED REVENUE</b>	<b>1,688,629</b>			
4 Corporate Support (source)	274,000	Entergy, Capital One, Peoples Health, Iberia Bank and Others		
5 Foundation Support (source)	563,300	Zemurray, Reily, Wisdom, RosaMary + Others		
6 Other Private Support, Fundraising (source)	1,040,893	Individual gifts + SVI + Released from restriction		
7 <b>TOTAL CONTRIBUTED REVENUE</b>	<b>1,878,193</b>			
8 Federal Government Support (source)	10,000	NEA		
9 Regional Government Support (source)	0	City of Covington + LEH		
10 State Government Support (source)	12,000	?		
11 Local / Parish Government Support (source)	50,000	City of New Orleans		
12 Local Arts Agency Support	0	ACNO		
13 <b>TOTAL GOVERNMENT SUPPORT</b>	<b>72,000</b>			
14 Applicant cash	1,204,450	Endowment interest + Other Misc. income		
15 <b>SUB-TOTAL</b>	<b>4,843,272</b>			
16 DOA Stabilization	24,750			
17 Other DOA Program Grants (specify)	0			
18 Total DOA Grants	24,750			
19 <b>TOTAL CASH INCOME</b>	<b>4,868,022</b>			
<b>EXPENSES</b>				
	<b>DOA Grant</b>	<b>Cash Match</b>	<b>Total</b>	
20 Salaries / Wages / Benefits - Adm		648,000	648,000	
21 Salaries / Wages / Benefits - Artistic	24,750	2,207,150	2,231,900	Orchestra salaries
22 Salaries / Wages / Benefits - Tech		51,112	51,112	Staff tech + Stage tech, etc.
23 Payroll Taxes		170,444	170,444	
24 Professional Services - Artistic		420,055	420,055	
25 Professional Fees and Services		51,660	51,660	
26 Production		486,100	486,100	
27 Occupancy / Utilities		56,555	56,555	
28 Equipment Rental and Maintenance		5,221	5,221	
29 Technology and Communication		21,500	21,500	
30 Insurance		88,500	88,500	
31 Supplies		21,877	21,877	
32 Postage and Shipping		6,500	6,500	
33 Marketing		136,111	136,111	
34 Development		285,161	285,161	includes salaries
35 Travel / Mileage		17,488	17,488	
36 Professional Development		5,000	5,000	
37 Other Expenses		60,800	60,800	
38 <b>TOTAL EXPENSES</b>	<b>24,750</b>	<b>4,739,234</b>	<b>4,763,984</b>	
39 SURPLUS / DEFICIT			104,038	Takes the current YEP into consideration
40 ACCUMULATED SURPLUS / DEFICIT			(508,431)	Unrestricted only: audited figure + line 39
41 In-Kind Donations			21,455	